

SERIAL 08036 S EXPEDITED MOVING SERVICES AND SYSTEMS RECONFIGURATION

DATE OF LAST REVISION: January 28, 2008 CONTRACT END DATE: August 30, 2011

CONTRACT PERIOD THROUGH AUGUST 31, 2011

TO: All Departments
FROM: Department of Materials Management
SUBJECT: Contract for **EXPEDITED MOVING SERVICES AND SYSTEMS
RECONFIGURATION**

Attached to this letter is published an effective purchasing contract for products and/or services to be supplied to Maricopa County activities as awarded by Maricopa County on **August 20, 2008**.

All purchases of products and/or services listed on the attached pages of this letter are to be obtained from the vendor holding the contract. Individuals are responsible to the vendor for purchases made outside of contracts. The contract period is indicated above.

Wes Baysinger, Director
Materials Management

CH/bg
Attach

Copy to: Materials Management
 Cheryl Gresham, Facilities Management
 Daniel Hansen, Attorney Office
 Maxine Thorpe, Assessor

INVITATION FOR BID FOR: **EXPEDITED MOVING SERVICES AND SYSTEMS ECONFIGURATION**

1.0 **INTENT:**

- 1.1 To provide expedited moving, reconfiguration, and installation, services for relocations for various Maricopa County departments for furniture (modular systems and free-standing), fixtures, supplies and other miscellaneous items on an as required basis.
- 1.2 The County reserves the right to award in whole or in part, by item or group of items, by section or geographic area, or make multiple awards, where such action serves the County's best interest.
- 1.3 **MARICOPA COUNTY RESERVES THE RIGHT TO ADD CONTRACTORS TO THIS AGREEMENT OVER ITS TERM TO ENSURE ADEQUATE COMPETITION. ANY CONTRACTORS SUBSEQUENTLY ADDED SHALL COMPLY FULLY WITH THE PROVISIONS OF THIS AGREEMENT.**

2.0 **SCOPE OF SERVICES:**

- 2.1 The Contractor shall provide all labor, equipment and materials required for relocation/reconfiguration of furniture, fixtures, supplies and other miscellaneous items within Maricopa County.
- 2.2 The Contractor shall be required to reconfigure (disassemble, re-assemble and install) various brands of modular systems furniture.
- 2.3 Per Maricopa County's Asset Inventory Management (AIM) procedures, the Contractor shall be responsible for picking up and returning County owned product from the AIM inventory maintained at 301-B East University Drive, Phoenix, AZ. (EXHIBIT 3).
- 2.4 The Contractor shall utilize the services of a licensed (C-11 or L-11) electrician for all electrical service work when required; up to, and including wiring back to the panel box.
 - 2.4.1 All electrical work shall comply with the requirements of the applicable edition of the National Electric Code and State/ Local building codes.
 - 2.4.2 Permits required by local municipal authorities shall be obtained by the Contractor. Cost shall be paid by the Contractor and invoiced to the County with a not to exceed 5% mark-up administrative cost.
- 2.5 The Contractor shall use a vehicle(s) of sufficient size to meet materials handling requirements, building access, as well as avoid multiple trips. Vehicle(s) used shall be equipped with lift gates or ramps to provide easy and safe materials loading/offloading.
- 2.6 Rental vehicles shall not be used without prior County approval and must meet contractual insurance requirements.
- 2.7 Services shall be available within 72 hours of notification by Maricopa County representatives. Notification shall consist of a purchase order or procurement card authorization. Should new product be required to complete the installation; service shall be required within 72 hours of the County's receipt of new product.
- 2.8 The Contractor shall perform a general cleanup after services are completed to remove and dispose of all debris.
- 2.9 The Contractor shall contact the project manager in instances when the materials lists contain errors.

2.10 Project Work:

- 2.10.1 Project work is quoted as a total price for a complete move/reconfiguration rather than being performed as time and materials work. Projects allow for all contractors to participate competitively. Each of the contractors assigned to this contract shall be provided a written request for project quote with a detailed Scope of Work. Each contractor shall submit a response, with award to the lowest quote for the project. Contractors are not to submit their own project quote sheets. Only County letterhead quote sheets are acceptable. All terms and conditions are those established under this contract. All additional labor charges outside the project Scope of Work are those established in Attachment A, PRICING.
- 2.10.2 The threshold from time and materials to project work shall be \$5,000.00. This figure is not firm fixed. The County reserves the right to adjust this figure to a higher-level if deemed in the best interest of the department and pre-approved by the Materials Management Department procurement officer.
- 2.10.3 After a site review of the project, all contractors must submit the project quote sheet back to the County within the specified time frame, either responding with a firm price; or declining with a written reason why. Contractors declining project work a minimum of three (3) times during a six (6)-month period shall be considered in default of contract and as such, a Notice of Cure shall be issued. Future occurrences may result in contract termination.
- 2.10.4 The submitted project price quote shall be all-inclusive. One price to perform the entire project. Any cost overruns shall be absorbed by the Contractor, or cost savings to be additional profit. Exceptions to this are changes requested by the County that incur higher project cost and longer delays. All change orders to a project must be in writing, referencing the contract serial number, and approved by FMD (or County user agency if request was made by them) prior to any authorization to proceed. The Contractor who fails to acquire change orders in writing runs the risk of incurring these additional costs without payment. All contractors are to have an opportunity to quote on project work, and the County using agencies shall ensure all contractors of record are included.
- 2.10.5 Dependant on the complexity/nature of the project, a predetermined and/or pre-identified mandatory site meeting may be held to ensure all contractors are aware of important issues regarding the project. Mandatory site meetings will require an attendance sheet be signed at the completion of the meeting. Contractors not attending, or departing prior to completion of a mandatory site meeting, and submit a project quote will be deemed “non-responsive.”
- 2.10.6 Contractors shall be compensated for additional work requested that is not detailed in the scope via the labor rates bid in Attachment A, PRICING, or another scope of work.
- 2.10.7 Any applicable taxes imposed shall be included in the project quote. Taxes are NOT to be a separate line item.
- 2.10.8 The County’s project quote sheet shall contain the following information:
 - The contract serial number and name;
 - Name and address of site;
 - Detailed scope of work,
 - Other information relative to the S.O.W.,
 - Line item for project cost,
 - Check box for “will quote” or “will not quote” the project,
 - Other pertinent information,
 - Signature line for the Contractor

2.10.9 **Project Pricing Ceiling Limits:**

Projects shall not exceed \$150,000.00 each. If an emergency occurs, this price ceiling may be lifted if approved by the Materials Management Procurement Officer assigned to this contract, otherwise, the project may be separately bid outside of this contract document. This to ensure the County receives adequate competition for such work.

2.10.10 **After receipt of Contractor's project quote, a mistake based on error in judgment may not be corrected or withdrawn.**

2.10.11 **Time and Materials:**

This contract may also be used for time and materials work (under \$5,000) and priced per hour as bid in Attachment A, PRICING. Each bidder shall be ranked as first call, second call, third call, etc., based on the hourly rates. The contractor of record having the lowest labor bid shall be called first by the requesting department for time and materials service. If the Contractor is unable to respond in the time parameters, the requesting agency shall proceed to the next lowest bidder. The County must document this via a rank call log. Consistent decline of service requests by a Contractor or consistent non-compliance with response time specifications shall cause the County to review the file and a determination made for default of contract. Contractors declining time and material work a minimum of three (3) times during a six (6)-month period shall be considered in default of contract and as such, a Notice of Cure shall be issued. Future occurrences may result in contract termination.

Sales taxes shall be imposed on the materials only, as the labor rate bid has taxes calculated into them.

2.11 The Contractor shall obtain parking permits when required and will be reimbursed by the County. The County shall not be responsible for any parking tickets.

2.12 **Service Hours:**

2.12.1 *BUSINESS HOURS* shall be work performed between 6:00 AM to 6:00 PM, Monday through Friday, excluding County holidays.

2.12.2 *AFTER HOURS SERVICE* shall be work performed after 6:00 PM and before 6:00 AM the next morning.

2.12.3 *WEEKEND AND HOLIDAY* shall be work performed during Saturday, Sunday or during any County holiday.

2.13 **Contractor Qualifications:**

2.13.1 On your firm's letterhead, provide written proof of your firm's experience with reconfiguration (disassemble, re-assemble and installation) of modular systems furniture.

2.13.2 On your firm's letterhead, provide a listing of the names of all employees holding modular systems manufacturer certification; and the name of the manufacturer.

2.13.3 On your firm's letterhead, provide an inventory of your firm's fleet equipment, and how each unit is equipped (lift gate, ramps, etc.). Additionally, include quantities of moving equipment available (hand carts, dollies, pallet jacks, etc.).

2.14 Contractor Employee Security Clearance (EXHIBIT 2):

A Security Clearance shall be required of all Contractor employees providing services to the County. This shall allow the Contractor access to restricted areas within the County. The cost of security clearance shall be incurred by the County.

2.13.1 The level of security clearance shall be determined by the department requiring the work:

- 2.13.1.1 County Attorney
- 2.13.1.2 MCSO
- 2.13.1.3 Superior Court
- 2.13.1.4 General Contractor

2.13.2 The Contractor shall have a minimum of four (4) employees pre-qualified at all times, at each level to meet the 72 hour availability requirement of §2.7.

2.15 Maricopa County Requirements:

2.15.1 A County representative shall be responsible for all aspects of the relocation and be available to the Contractor to address problems, questions or change modifications that may arise.

2.15.2 Order new product if required and provide the Contractor with an expected date of receipt so that Contractor may schedule installation within 72 hours after receipt of new product.

2.15.3 Provide a complete bill of materials including: new product as required, existing product to be reused or moved and product out of AIM.

2.15.4 Provide drawings of the existing and proposed furniture layout reflecting dimensions, power sources and any other details necessary for project completion.

2.15.5 Notify the Contractor if an electrician shall be needed for the relocation.

2.15.6 Coordinate with the AIM warehouse (per County Contract 07065-RFP):

2.15.6.1 Outbound:

2.14.6.1.1 Make reservation for all products required forty-eight (48) hours in advance of Contractor's pick up.

2.14.6.1.2 Provide Contractor with a reservation that includes a complete bill of materials of product being picked up.

2.15.7 Provide the Contractor with building site conditions:

2.15.7.1 Availability of loading docks.

2.15.7.2 Elevators and their size.

2.15.7.3 Building accessibility (hours of operation, secured).

2.15.7.4 Parking directions

2.16 Contractor Requirements:

2.16.1 Coordinate with the AIM warehouse (per County Contract 07065-RFP):

2.16.2 Inbound:

2.16.2.1 Notify AIM warehouse a minimum of twenty-four (24) hours prior to returning product.

2.16.2.2 Provide AIM warehouse with a general volume of product being returned (panel carts and speed paks are available on loan from the AIM warehouse for Contractor's use so that Maricopa County product is returned to the AIM warehouse in good condition.

2.17 INVOICES AND PAYMENTS:

2.17.1 The Contractor shall submit two (2) legible copies of their detailed invoice before payment(s) can be made. At a minimum, the invoice must provide the following information:

- 2.17.1.1 Company name, address and contact
- 2.17.1.2 County Project Manager Name and contact information
- 2.17.1.3 Contract Serial Number
- 2.17.1.4 County purchase order number
- 2.17.1.5 Invoice number and date
- 2.17.1.6 Payment terms
- 2.17.1.7 Date of service or delivery
- 2.17.1.8 Quantity (number of days or weeks)
- 2.17.1.9 Contract Item number(s)
- 2.17.1.10 Description of Purchase (product or services)
- 2.17.1.11 Pricing per unit of purchase
- 2.17.1.12 Extended price
- 2.17.1.13 Arrival and completion time (if applicable)
- 2.17.1.14 Total Amount Due

2.17.2 Problems regarding billing or invoicing shall be directed to the using agency as listed on the Purchase Order.

2.17.2.1 Payment may be made to the Contractor by Accounts Payable through the Maricopa County Vendor Express Payment Program. This is an Electronic Funds Transfer (EFT) process. After Award the Contractor shall fill out an EFT Enrollment form (to be provided by the Procurement Officer) or as located on the County Department of Finance Website as a fillable PDF document (www.maricopa.gov/finance/).

2.17.2.2 EFT payments to the routing and account numbers designated by the Contractor will include the details on the specific invoices that the payment covers. The Contractor is required to discuss remittance delivery capabilities with their designated financial institution for access to those details.

2.18 TAX:

No tax shall be levied against labor. It is the responsibility of the Contractor to determine any and all taxes and include the same in proposal price.

2.19 DELIVERY:

It shall be the Contractor's responsibility to meet the proposed service delivery requirements. Maricopa County reserves the right to obtain services on the open market in the event the Contractor fails to make delivery and any price differential will be charged against the Contractor.

3.0 **SPECIAL TERMS & CONDITIONS:**

3.1 CONTRACT TERM:

This Invitation for Bid is for awarding a firm, fixed price purchasing contract to cover a three (3) year period.

3.2 OPTION TO EXTEND:

The County may, at their option and with the approval of the Contractor, extend the period of this Contract up to a maximum of three (3), one (1) year options, (or at the County's sole discretion, extend the contract on a month to month basis for a maximum of six (6) months after expiration). The Contractor shall be notified in writing by the Materials Management Department of the County's intention to extend the contract period at least thirty (30) calendar days prior to the expiration of the original contract period.

3.3 PRICE ADJUSTMENTS:

Any requests for reasonable price adjustments must be submitted sixty (60) days prior to the Contract annual anniversary date. Requests for adjustment in cost of labor and/or materials must be supported by appropriate documentation. If County agrees to the adjusted price terms, County shall issue written approval of the change. The reasonableness of the request will be determined by comparing the request with the (Consumer Price Index) or by performing a market survey.

3.4 INDEMNIFICATION AND INSURANCE:

3.4.1 INDEMNIFICATION

To the fullest extent permitted by law, Contractor shall defend, indemnify, and hold harmless County, its agents, representatives, officers, directors, officials, and employees from and against all claims, damages, losses and expenses, including, but not limited to, attorney fees, court costs, expert witness fees, and the cost of appellate proceedings, relating to, arising out of, or alleged to have resulted from the negligent acts, errors, omissions or mistakes relating to the performance of this Contract. Contractor's duty to defend, indemnify and hold harmless County, its agents, representatives, officers, directors, officials, and employees shall arise in connection with any claim, damage, loss or expense that is attributable to bodily injury, sickness, disease, death, or injury to, impairment, or destruction of property, including loss of use resulting there from, caused by any negligent acts, errors, omissions or mistakes in the performance of this Contract including any person for whose acts, errors, omissions or mistakes Contractor may be legally liable.

The amount and type of insurance coverage requirements set forth herein will in no way be construed as limiting the scope of the indemnity in this paragraph.

The scope of this indemnification does not extend to the sole negligence of County.

3.5 INSURANCE REQUIREMENTS

Contractor, at Contractor's own expense, shall purchase and maintain the herein stipulated minimum insurance from a company or companies duly licensed by the State of Arizona and possessing a current A.M. Best, Inc. rating of B++6. In lieu of State of Arizona licensing, the stipulated insurance may be purchased from a company or companies, which are authorized to do business in the State of Arizona, provided that said insurance companies meet the approval of County. The form of any insurance policies and forms must be acceptable to County.

All insurance required herein shall be maintained in full force and effect until all work or service required to be performed under the terms of the Contract is satisfactorily completed and formally

accepted. Failure to do so may, at the sole discretion of County, constitute a material breach of this Contract.

Contractor's insurance shall be primary insurance as respects County, and any insurance or self-insurance maintained by County shall not contribute to it.

Any failure to comply with the claim reporting provisions of the insurance policies or any breach of an insurance policy warranty shall not affect the County's right to coverage afforded under the insurance policies.

The insurance policies may provide coverage that contains deductibles or self-insured retentions. Such deductible and/or self-insured retentions shall not be applicable with respect to the coverage provided to County under such policies. Contractor shall be solely responsible for the deductible and/or self-insured retention and County, at its option, may require Contractor to secure payment of such deductibles or self-insured retentions by a surety bond or an irrevocable and unconditional letter of credit.

County reserves the right to request and to receive, within 10 working days, certified copies of any or all of the herein required insurance policies and/or endorsements. County shall not be obligated, however, to review such policies and/or endorsements or to advise Contractor of any deficiencies in such policies and endorsements, and such receipt shall not relieve Contractor from, or be deemed a waiver of County's right to insist on strict fulfillment of Contractor's obligations under this Contract.

The insurance policies required by this Contract, except Workers' Compensation, and Errors and Omissions, shall name County, its agents, representatives, officers, directors, officials and employees as Additional Insureds.

The policies required hereunder, except Workers' Compensation, and Errors and Omissions, shall contain a waiver of transfer of rights of recovery (subrogation) against County, its agents, representatives, officers, directors, officials and employees for any claims arising out of Contractor's work or service.

Contractor is required to procure and maintain the following coverages indicated by a checkmark:

3.5.1 Commercial General Liability:

Commercial General Liability insurance and, if necessary, Commercial Umbrella insurance with a limit of not less than \$1,000,000 for each occurrence, \$2,000,000 Products/Completed Operations Aggregate, and \$2,000,000 General Aggregate Limit. The policy shall include coverage for bodily injury, broad form property damage, personal injury, products and completed operations and blanket contractual coverage, and shall not contain any provision which would serve to limit third party action over claims. There shall be no endorsement or modification of the CGL limiting the scope of coverage for liability arising from explosion, collapse, or underground property damage.

3.5.2 Automobile Liability:

Commercial/Business Automobile Liability insurance and, if necessary, Commercial Umbrella insurance with a combined single limit for bodily injury and property damage of not less than \$1,000,000 each occurrence with respect to any of the Contractor's owned, hired, and non-owned vehicles assigned to or used in performance of the Contractor's work or services under this Contract.

3.5.3 Workers' Compensation:

Workers' Compensation insurance to cover obligations imposed by federal and state statutes having jurisdiction of Contractor's employees engaged in the performance of the work or services under this Contract; and Employer's Liability insurance of not less than

\$100,000 for each accident, \$100,000 disease for each employee, and \$500,000 disease policy limit. (N.B. - \$1,000,000 limits on larger contracts)

Contractor waives all rights against County and its agents, officers, directors and employees for recovery of damages to the extent these damages are covered by the Workers' Compensation and Employer's Liability or commercial umbrella liability insurance obtained by Contractor pursuant to this Contract.

3.5.4 Certificates of Insurance.

3.5.4.1 Prior to commencing work or services under this Contract, Contractor shall furnish the County with certificates of insurance, or formal endorsements as required by the Contract in the form provided by the County, issued by Contractor's insurer(s), as evidence that policies providing the required coverage, conditions and limits required by this Contract are in full force and effect. Such certificates shall identify this contract number and title.

In the event any insurance policy (ies) required by this contract is (are) written on a "claims made" basis, coverage shall extend for two years past completion and acceptance of **Contractor's** work or services and as evidenced by annual Certificates of Insurance.

If a policy does expire during the life of the Contract, a renewal certificate must be sent to **County** fifteen (15) days prior to the expiration date.

3.5.4.2 Cancellation and Expiration Notice.

Insurance required herein shall not be permitted to expire, be canceled, or materially changed without thirty (30) days prior written notice to the County.

3.6 NO GUARANTEED QUANTITIES.

The Respondent understands and hereby acknowledges that the County makes no representations nor guarantees the Respondent any minimum or maximum number of units of service to be provided under this Contract

3.7 ORDERING AUTHORITY.

3.7.1 Respondents should understand that any request for purchase of materials or services shall be accompanied by a valid purchase order, issued by Materials Management, or by a Certified Agency Procurement Aid (CAPA).

3.7.2 Maricopa County departments, cities, other counties, schools and special districts, universities, nonprofit educational and public health institutions may also purchase from under this Contract at their discretion and/or other state and local agencies (Customers) may procure the products under this Contract by the issuance of a purchase order to the Respondent. Purchase orders must cite the Contract number.

3.7.3 Contract award is in accordance with the Maricopa County Procurement Code. All requirements for the competitive award of this Contract have been met. A purchase order for the products is the only document necessary for Customers to purchase and for the Respondent to proceed with delivery of materials available under this Contract.

3.7.4 Any attempt to represent any product not specifically awarded under this Contract is a violation of the Contract. Any such action is subject to the legal and contractual remedies available to the County, inclusive of, but not limited to, Contract cancellation, suspension and/or debarment of the Respondent.

3.8 INQUIRIES AND NOTICES:

All inquiries concerning information herein shall be addressed to:

MARICOPA COUNTY
DEPARTMENT OF MATERIALS MANAGEMENT
ATTN: CONTRACT ADMINISTRATION
320 W. LINCOLN ST.
PHOENIX, AZ 85003

Administrative telephone inquiries shall be addressed to:

CHARLES HINEGARDNER, PROCUREMENT OFFICER, 602-506-6476
(hinegardner@mail.maricopa.gov)

Technical telephone inquiries shall be addressed to:

CHERYL GRESHAM (602) 372 0653 **0563**
Cheryl.Gresham@FM.maricopa.gov

Inquiries may be submitted by telephone but must be followed up in writing. No oral communication is binding on Maricopa County.

3.9 INSTRUCTIONS FOR PREPARING AND SUBMITTING BIDS.

Respondents shall provide their Bids as follows:

- 3.9.1 One (1) original hardcopy.
- 3.9.2 One (1) CD providing all Bid response documents in Word, Excel (Attachment A) and all Bid response documents in PDF format.
- 3.9.3 ATTACHMENT A (PRICING)-EXCEL
- 3.9.4 ATTACHMENT B (AGREEMENT)-WORD
- 3.9.5 ATTACHMENT C (REFERENCES)-WORD
- 3.9.6 REQUIREMENTS OF SECTION 2.12

3.10 MARICOPA COUNTY VENDOR REGISTRATION

Each Vendor shall register online following the procedures identified in EXHIBIT 1 – VENDOR REGISTRATION PROCEDURES. Upon completion of registration a ten (10) character Identification Number, beginning with the letter “W” followed will be assigned. This Identification Number shall be included in ATTACHMENT A (Pricing) where indicated. Bids submitted without this number may be deemed non-responsive and not considered for award.

3.11 EVALUATION CRITERIA:

The evaluation of this Bid will be based on, but not limited to, the following:

- 3.11.1 Compliance with specifications
- 3.11.2 Price
- 3.11.3 Determination of responsibility
- 3.11.4 Previous performance under a County contract

3.12 CERTIFICATION REGARDING DEBARMENT AND SUSPENSION

- 3.12.1 The undersigned (authorized official signing for the Contractor) certifies to the best of his or her knowledge and belief, that the Contractor, defined as the primary participant in accordance with 45 CFR Part 76, and its principals:

- 3.12.1.1 are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal Department or agency;
- 3.12.1.2 have not within 3-year period preceding this Contract been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
- 3.12.1.3 are not presently indicted or otherwise criminally or civilly charged by a government entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph (2) of this certification; and
- 3.12.1.4 have not within a 3-year period preceding this Contract had one or more public transaction (Federal, State or local) terminated for cause of default.

3.12.2 Should the Contractor not be able to provide this certification, an explanation as to why should be attached to the Contract.

3.12.3 The Contractor agrees to include, without modification, this clause in all lower tier covered transactions (i.e. transactions with subcontractors) and in all solicitations for lower tier covered transactions related to this Contract.

3.13 POST AWARD MEETING:

The successful Respondent(s) shall be required to attend a post-award meeting with the Using Agency to discuss the terms and conditions of the Contract. This meeting will be coordinated by the Procurement Officer of the Contract.

ARIZONA OFFICE SOLUTIONS LLC., 502 N. 37TH DRIVE SUITE 101, PHOENIX, AZ 85009

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☐ YES ☒ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING SHEET: NIGP CODE 9625605

1.0 PRICING: FOURTH CALL

1.1 Labor, Normal business hours (see §2.11.1):

Project Manager	\$ 45.00 /per man per hr.
Lead Installer/Foreman	\$ 45.00 /per man per hr.
Laborer	\$ 39.00 /per man per hr.
Electrician	\$ 50.00 /per man per hr.

1.2 Labor, Outside normal business hours (see §2.11.2):

Project Manager	\$ 55.00 /per man per hr.
Lead Installer/Foreman	\$ 55.00 /per man per hr.
Laborer	\$ 48.00 /per man per hr.
Electrician	\$ 65.00 /per man per hr.

1.3 Labor, weekends and holidays (see §2.11.3):

Project Manager	\$ 90.00 /per man per hr.
Lead Installer/Foreman	\$ 90.00 /per man per hr.
Laborer	\$ 78.00 /per man per hr.
Electrician	\$ 90.00 /per man per hr.

*Holidays are double time. We are willing to charge weekends at the same rate as Items 1.2.

Terms: NET 45

Vendor Number: W000012963 X

Telephone Number: 602/233-6633

Fax Number: 602/253-6432

Contact Person: Peter M. Blonsky

E-mail Address: PBlonsky@OSInstall.com

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2011.**

GOODMANS INTERIOR STRUCTURES, 1400 E. INDIAN SCHOOL ROAD, PHOENIX, AZ 85014

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING SHEET: NIGP CODE 9625605

1.0 PRICING: FIFTH CALL

1.1 Labor, Normal business hours (see §2.11.1):

Project Manager	<u>\$ 58.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 45.00 /per man per hr.</u>
Laborer	<u>\$ 38.00 /per man per hr.</u>
Electrician	<u>\$ 120.00 /per man per hr.</u>

1.2 Labor, Outside normal business hours (see §2.11.2):

Project Manager	<u>\$ 87.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 67.50 /per man per hr.</u>
Laborer	<u>\$ 57.00 /per man per hr.</u>
Electrician	<u>\$ 175.00 /per man per hr.</u>

1.3 Labor, weekends and holidays (see §2.11.3):

Project Manager	<u>\$ 116.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 90.00 /per man per hr.</u>
Laborer	<u>\$ 76.00 /per man per hr.</u>
Electrician	<u>\$ 350.00 /per man per hr.</u>

Terms: NET 30

Vendor Number: W000001026 X

Telephone Number: 602/512-0500

Fax Number: 602/263-0624

Contact Person: Adam Goodman

E-mail Address: agoodman@goodmans.info

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2011.**

INTERIOR SOLUTIONS, 444 W. FAIRMONT DRIVE, TEMPE, AZ 85282-2002

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING SHEET: NIGP CODE 9625605

1.0 PRICING: SECOND CALL

1.1 Labor, Normal business hours (see §2.11.1):

Project Manager	<u>\$45.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$30.00 /per man per hr.</u>
Laborer	<u>\$30.00 /per man per hr.</u>
Electrician	<u>\$50.00 /per man per hr.</u>

1.2 Labor, Outside normal business hours (see §2.11.2):

Project Manager	<u>\$67.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$45.00 /per man per hr.</u>
Laborer	<u>\$45.00 /per man per hr.</u>
Electrician	<u>\$90.00 /per man per hr.</u>

1.3 Labor, weekends and holidays (see §2.11.3):

Project Manager	<u>\$67.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$45.00 /per man per hr.</u>
Laborer	<u>\$45.00 /per man per hr.</u>
Electrician	<u>\$90.00 /per man per hr.</u>

Terms: NET 30

Vendor Number: W000012098 X

Telephone Number: 480/223-9215

Fax Number: 480/413-9626

Contact Person: Jason Santiago

E-mail Address: jsantiago@intersolutions.net

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2011.**

KC INSTALLATION & MOVING, 3724 W. COCHISE DRIVE, PHOENIX, AZ 85051

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING SHEET: NIGP CODE 9625605

1.0 PRICING: THIRD CALL

1.1 Labor, Normal business hours (see §2.11.1):

Project Manager	<u>\$ 39.00 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 37.00 /per man per hr.</u>
Laborer	<u>\$ 35.00 /per man per hr.</u>
Electrician	<u>\$ 75.00 /per man per hr.</u>

1.2 Labor, Outside normal business hours (see §2.11.2):

Project Manager	<u>\$ 58.50 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 55.50 /per man per hr.</u>
Laborer	<u>\$ 52.50 /per man per hr.</u>
Electrician	<u>\$ 112.50 /per man per hr.</u>

1.3 Labor, weekends and holidays (see §2.11.3):

Project Manager	<u>\$ 58.50 /per man per hr.</u>
Lead Installer/Foreman	<u>\$ 55.50 /per man per hr.</u>
Laborer	<u>\$ 52.50 /per man per hr.</u>
Electrician	<u>\$ 112.50 /per man per hr.</u>

Terms: NET 45

Vendor Number: W000002254 X

Telephone Number: 602/896-1065

Fax Number: 602/896-1066

Contact Person: Darla Cyrus

E-mail Address: kcinstall@yahoo.com

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2011.**

PANCOM SOUTHWEST INC., 4425 W. ELWOOD STREET, PHOENIX, AZ 85040

WILLING TO ACCEPT FUTURE SOLICITATIONS VIA EMAIL: ☒ YES ☐ NO

ACCEPT PROCUREMENT CARD: ☒ YES ☐ NO

OTHER GOV'T. AGENCIES MAY USE THIS CONTRACT: ☒ YES ☐ NO

PRICING SHEET: NIGP CODE 9625605

1.0 PRICING: FIRST CALL

1.1 Labor, Normal business hours (see §2.11.1):

Project Manager	<u>\$0-45 depending on scope /per man per hr.</u>
Lead Installer/Foreman	<u>\$34 /per man per hr.</u>
Laborer	<u>\$27 /per man per hr.</u>
Electrician	<u>\$90 /per man per hr.</u>

1.2 Labor, Outside normal business hours (see §2.11.2):

Project Manager	<u>\$0-45 depending on scope /per man per hr.</u>
Lead Installer/Foreman	<u>\$42 /per man per hr.</u>
Laborer	<u>\$38 /per man per hr.</u>
Electrician	<u>\$135 /per man per hr.</u>

1.3 Labor, weekends and holidays (see §2.11.3):

Project Manager	<u>\$0-45 depending on scope /per man per hr.</u>
Lead Installer/Foreman	<u>\$45 /per man per hr.</u>
Laborer	<u>\$40 /per man per hr.</u>
Electrician	<u>\$135 /per man per hr.</u>

Terms: 1% 10 Days Net 30

Vendor Number: W000007112 X

Telephone Number: 480/921-0371

Fax Number: 480/921-0678

Contact Person: Michael Lostetter

E-mail Address: mlostetter@pancomsw.com

Certificates of Insurance Required

Contract Period: To cover the period ending **August 31, 2011.**